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## Senior Director, Global Supply Chain Laval, Qc

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### Overview

The Senior Director, Global Supply Chain is a key role on the Leadership team and will be an integral part of the company's growth. This position reports directly to the President with responsibility for structuring and optimizing the supply chain organization to maximize profitability through skilled sourcing strategies, exceptional inventory planning as well as sales forecasting and operations planning that will ensure the company exceeds customer's expectations. This role will have a strong collaboration with sales, operations and product development promoting insight into forecasting in order to maintain a high level of profitability and setting the stage for continued growth. The Head of Supply Chain will create a growth-oriented culture while developing a team of approximately 8 supply chain resources that will focus on continuous improvement and the implementation of best practices to ensure the company is recognized as a best-in-class organization in their industry.

### What You Will Do

- Develop a global supply chain strategy, including supplier review and audits to ensure best pricing and quality. Prioritize and lead initiatives collaboratively to achieve best quality, delivery and cost for the company.
- Develop and implement standard processes for approving and onboarding new suppliers while maintaining strong relationships with existing suppliers, including negotiating and managing contracts with major suppliers.
- Develop and improve supply chain metrics, including the implementation of S&OP processes to better facilitate cross-functional communication, planning and forecasting.
- Develop inventory objectives and processes to achieve and monitor inventory levels, ensuring the proper mix for manufacturing and delivery based on sales forecasting as well as product development planning.
- Assess overall supply chain risks and develop plans to mitigate and build true supply chain partnerships.
- Define and document standard practices (standard work) for all material management functions as well as inventory.
- Provide expertise in the utilization of our ERP system to help maximize operational efficiency.
- Develop and manage overseas suppliers and sources to support our growing international sales.
- Work closely with Sales and all Business Groups to ensure strong sources and good pricing are found for new product initiatives.
- Ensure the company is compliant with all import / export laws and requirements.
- Work closely with the Sales and Product Development to support the materials management needs for their groups.
- Provide leadership and direction to a skilled and globally diverse team of logistics, import/export compliance, planners and buyers.

### Skills & Qualifications

- A strong supply chain leader with 15+ years' experience in a multi-layered, global organization, preferably in CPG or manufacturing of products sold direct to the customer (small regional dealers, International and North American distributors and national retailers like Home Depot or Costco).
- Experience working with E-commerce is a must for this role and success managing inventory for both ecommerce and direct sales is key.
- Demonstrated experience in global supply chain management with significant examples of success recommending and implementing change. Skilled at leading a growth-oriented and customer-centric organization with the ability to successfully lead change.
- Demonstrated experience developing strong supply chain specialists with a strong track record of building an effective team with energy as well as a strong sense of urgency and accountability.
- Experience with designing and implementing KPIs and scorecards for effective measurement and exceptional management of forecasting and inventory levels.
- Experience with negotiating supplier agreements and logistics negotiations with significant examples of cost-effective solutions and impactful reductions in inventory overflow or shortages.
- A strong background working collaboratively with marketing, product development and sales to drive the innovation and value stream for the customer.
- Strong background implementing and utilizing effective ERP systems.
- Experience with international suppliers and import / export compliance is an asset.
- An original thinker who can develop new ways of tackling challenges, generating solutions and communicating these effectively to all levels of team members as well as senior leadership.
- An exceptional ability to gather and analyze market knowledge combined with the ability to prioritize, develop action plans and drive new strategies to improve cost and delivery for the customer.
- Experience coaching and integrating a globally-diverse team.
- Fluently bilingual in French and English with excellent communication skills – both written and spoken.

### Your Next Steps

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